



Summary of the business balance sheet for the 2017 financial year

Revenues 2017 according to source:

In April 2017, Naturefund secured 3,000 m² for the rare Äskulapnatter and together with the Vorpommersche Boddenlandschaft National Park on KIRR Island protected a total of 108,750 m² (Aug. 2017). The Hamberger Moor project started in May; In October 2017, Naturefund and Nabu Niedersachsen were able to buy 28,396 m². In our afforestation project in Madagascar we were able to support nearly 100 families by the end of the year in the transition to dynamic agroforestry. In addition, we planted 10,000 trees in the highlands of Ankafoabe (highlands) and 3,000 trees in Ornijia in northern Madagascar. In Bolivia Naturefund launches the third project - again supported by the Federal Ministry. On our doorstep in Wiesbaden we were also active and have cared for 734 trees and planted 128 new fruit trees.

Item	Income 2017	Income 2016	Change
Membership fees	28.109,48 €	27.516,50 €	+592,98 €
Donate land purchase projects	88.570,71 €	38.515,00 €	+50.055,71 €
Donate afforestation projects	49.652,00 €	47.466,50 €	+2.185,50 €
Donate Naturefund forest network	6.636,00 €	6.636,00 €	+0,00 €
Grants	193.421,40 €	186.090,47 €	+7.330,93 €
Certificates (BPC)	13.329,31 €	11.958,00 €	+1.371,31 €
Other donations ¹	57.103,94 €	65.884,26 €	-8.780,32 €
Proceeds certificates ²	1.798,00 €	622,50 €	+1.175,50 €
Total income	438.620,84 €	384.689,23 €	+53.931,61 €

¹ Free donations without project membership.

² The proceeds of the deeds are mainly composed of postage and printing costs.

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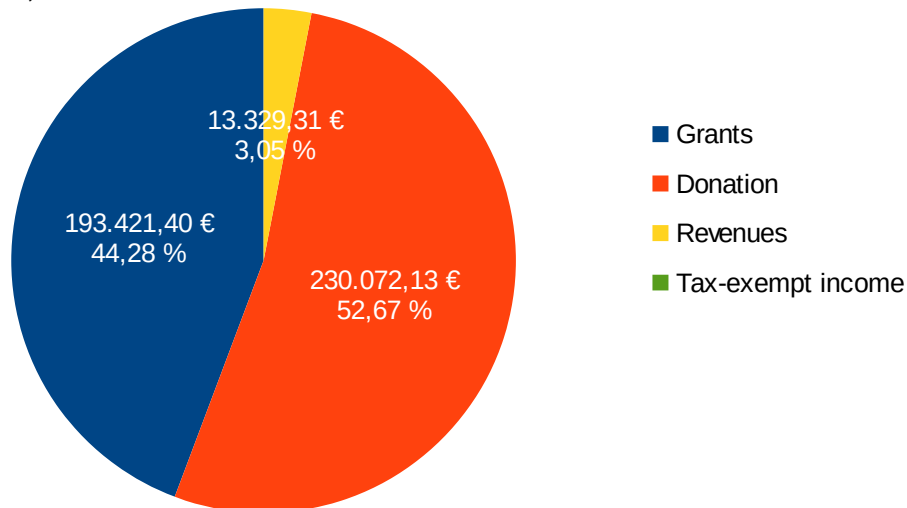
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Breakdown of income and expenditure

The two pie charts graphically show the distribution of income and expenditure. The certificates were included in other sales.

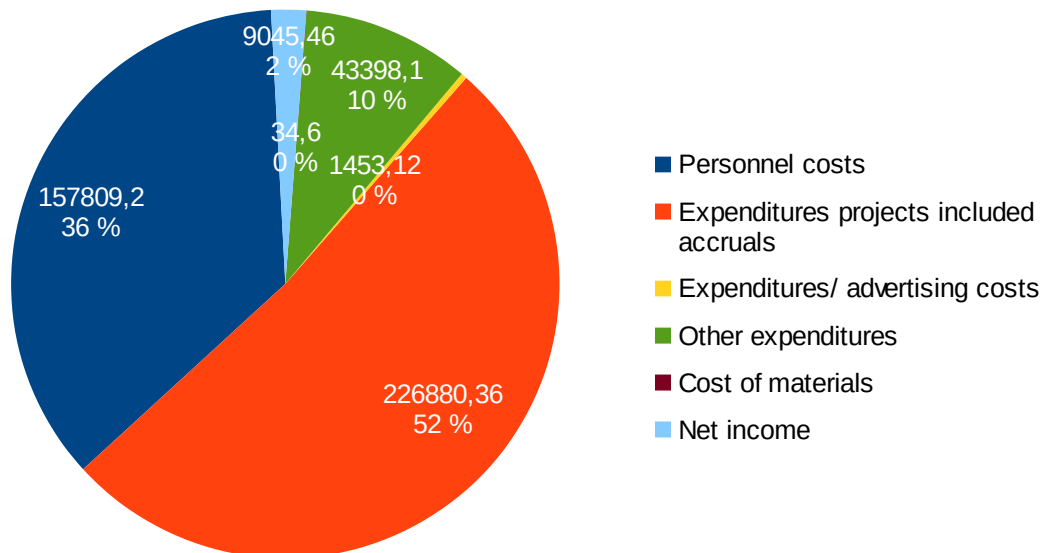
Income

Total: 438.620,84 €



Expenditures

Total: 438.620,84 €



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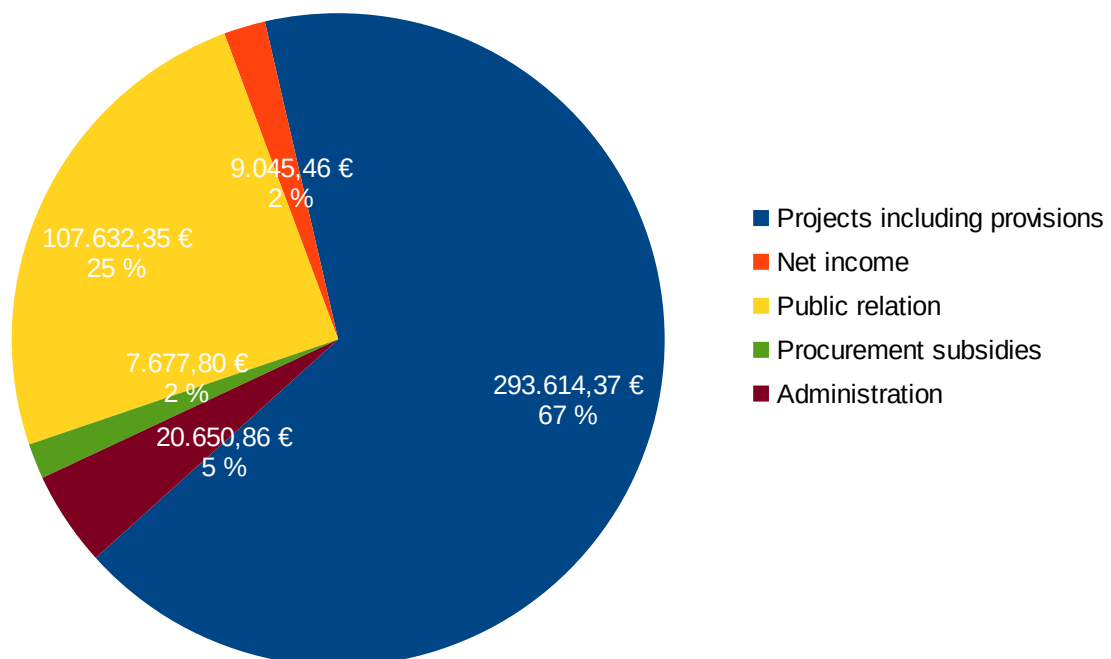
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Breakdown of expenses by time and tasks

The funds for staff costs and resources are usually not directly attributable to a spending area. For this reason a time recording was carried out in order to make an approximate allocation, from January to June 2018. The breakdown of working hours was carried out according to the criteria of the statutes. 40.7% of staff costs were spent on setting up, coordinating, monitoring and monitoring projects, 46.6% for public relations, 3.2% for funding and 9.5% based on staff time recording for the administration.

Direct allocated expenditure by task area were: projects including provisions 210,965.43 €, public relations 13,002.36 €, procurement funding 1.179,60 €, administration 1,359.34 €. The expenditures from the idealistic area, which can not be assigned directly to a task area, were then subdivided according to the key. Thereafter, pro rata expenses in 2017 amounted to € 82,649 for protection projects, € 94,630 for public relations, € 6,498 for procurement, and € 19,292 for administration. Together with the directly allocable costs results in a distribution as in the following diagram.

Expenditures by task area

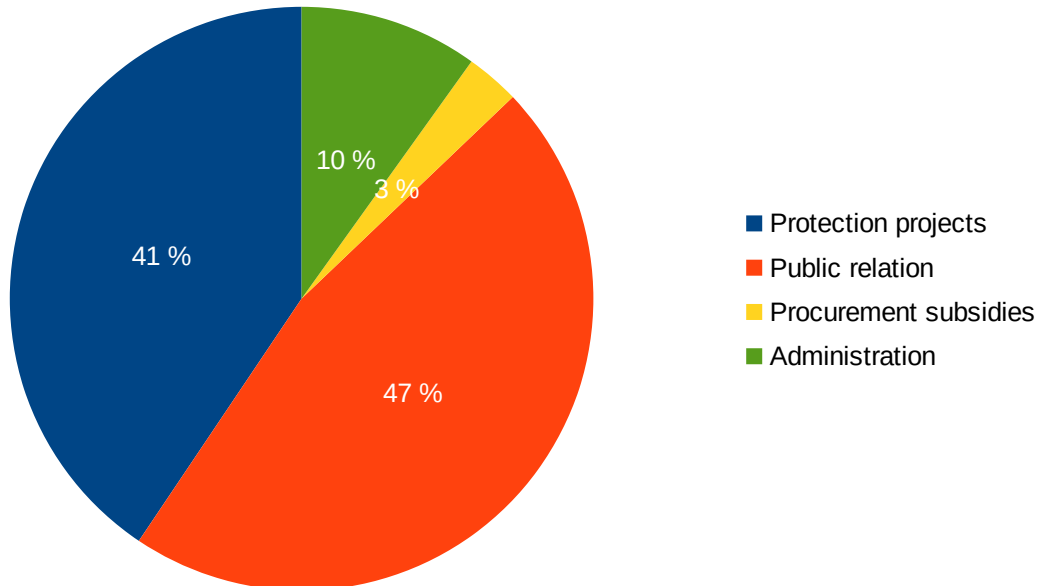


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Breakdown by time required
Jan-Jun 2018



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